

March 21, 2016 Board Meeting

Board Members Present: Alex Rilco (Treas), Will Hodges (V.P.) Diona Fredo, Delene Porter (Pres), Virginia Baumgartner, Willow Tracy (Sec), Tom Reynolds

Staff Present: Lisa Merva (GM) Jess Cross (Board Admin)

Members Present: 1

motion to accept February 15 minutes - Tom, Diona 2nd - passes unanimously

Welcome Lisa! New GM!

There will be a monthly check-in with Thane and upcoming check-ins with the board as well

Coop Café reflections - Lisa, Tom, Jules Woods (Deli Manager) and Delene went - theme was leadership - was great for Lisa to get to meet some very useful NCG folks who will help us to get some systems together for greater efficiency.

Discussion: how does the community feel about this development project as it stands? How will Daily manage expectations from the community who want to see Daily take the space?

General Manager Updates:

staff - training, etc - restructuring - rather than filling the front manager position vacated by Lisa.

Jess Cross (outreach) is helping out on the front end.

Sara (stocker) also has more hours to support all the managers

The margins are looking good - Jim is using an NCG tool - Jules has also done a lot of work on margins in the deli.

We're hiring RGIS to do inventory!! cheaper and more accurate!

We reached 1000 owner members!!

May 21 4-8pm Block Party

We're registered as a .coop!

motion to accept Lisa's report - Will, Alex 2nd - passes unanimously

Financial Conditions:

- November was a particularly good month - because of the Turkeys - October was average, December was 1% down (not a holiday store) - January was back to average

- big discussion on margin and what we're doing to fix it - the tools, the staff

motion to accept financial conditions - Alex, Diona 2nd - passes unanimously

Member Forum:

Member wanted to hear about whether the coop is moving to St. Josephs space. - we don't have any answers yet - we haven't committed to anything yet - and want to make sure that the current developer would make a good partner - but nothing is signed.